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RETAIL PRICE LIST

AUG 30 NOT

OF

Hardy JUL 6 1931 Nursery Products



Pontiac Nursery Company

ARCHITECTS BUILDING, DETROIT, MICHIGAN

Member of American Assn. of Nurserymen and Michigan Assn. of Nurserymen

TERMS

ORDERS-All orders are accepted subject to previous sales and the following terms and conditions.

PRICES-Prices in this catalog supersede all previous lists, catalogues and quotations. Prices are subject to change without notice. THE PRICES IN THIS CATALOG INCLUDE PACKING. Many other nurseries charge the customer for packing for shipment, amounting on some shipments to 50% of the cost of the nursery stock. Our prices are f. o. b. customer's place if within 10 miles of our Nurseries. Arrangements can be made for distance deliveries by motor trucks or full truck loads if desired.

STOCK SPECIALLY SELECTED by customers at the Nurseries will be charged to the value of the trees chosen.

QUANTITY-Lots of 5 and 50 will be furnished at the 10 and 100 rates respectively.

PACKING-All goods are thoroughly packed, insuring best protection while in transit. All packing charges are included in our list prices, except for stock of unusual size, when the packing will be a matter of special quotation.

GUARANTEE AND CLAIMS-All goods are guaranteed true to name, full count, up to grade, and in good condition when shipped. Any plant proving untrue to name will be replaced. On all stock sold at retail price we guarantee stock to reach customer in first class condition. Claims to receive consideration must be made within five days after receipt of goods. Orders are not subject to countermand.

TERMS, CASH WITH ORDER, except to persons who satisfy us as to their responsibility, when accounts will be due in 30 days.

Shipping Instructions

SHIPPING SEASON opens about March 1 in the Spring and August 1 in the Fall.

INSPECTION AND FUMIGATION-Our stock is regularly inspected and certificate will be sent with each shipment. Stock will be fumigated when requested or when the State laws require it.

FORWARDING-Write plainly and give explicit directions as to address and mode of shipment. Shipments will be forwarded exactly as directed: but when without instructions, we will use our best judgment and forward by shortest and safest route. We recommend all herbaceous plants to be shipped by express or parcel post.

Premiums

To encourage larger purchasers, you may offer as a bonus on an

ORDER OF \$10.00 OR OVER. any of the products named below:

1 Apple,

2 Currants,

1 Peach,

4 Blackberries,

1 Pear.

1 Rose.

2 Gooseberries,

4 Raspberries,

1 Shrub.

1 Vine,

1 Grape,

2 Perennials.

Varieties purchaser's selection.

The above premiums do not apply on special collection orders, nor stock sold at 100 or 1000 rates, only at each or dozen rates.

At the 100 rate you may add one tree, where 50 or more trees are purchased of the same kind.

Under the above offer a salesman should be able to make his orders average \$10.00 each.

NUMBER OF PLANTS OR TREES TO ACRE

40	by	40	feet	27	•••••	4	by	4	feet	2723
35	by	35	feet	35		3	by	3	feet	4840
30	by	30	feet	50		2	by	2	feet	10890
25	by	25	feet	70		1	by	1	feet	43560
20	by	20	feet	110		3	by	1	feet	14520
18	by	18	feet	136		3	by	2	feet	7260
16	by	16	feet	170		4	by	1	feet	10890
15	by	15	feet	205		4	by	2	feet	5445
12	by	12	feet	300		4	by	3	feet	3630
10	by	10	feet	435		8	by	1	feet	5445
8	by	8	feet	680	•••••	8	by	3	feet	1815
6	by	6	feet	1210	•••••	10	by	5	feet	871
5	by	5	feet	1743	•••••	12	by	5	feet	726

RULES TO FIND THE NUMBER OF PLANTS TO ACRE

Multiply the distance in feet between the rows by the distance the plants are apart in the rows, and the product will be the number of square feet for each plant or hill; which divided into the number of feet in an acre (43560) will give the number of trees to the acre.

DISTANCES FOR PLANTING

Standard Apple Trees, 25 to 30 feet apart each way. Standard Plums, Cherries, Pears, Apricots, Peaches, Nectarines, 16 to 20 feet apart each way.

Dwarf Pears, 10 to 12 feet apart each way.

Grapes, 8 by 8 feet.

Currants and Gooseberries, 3 to 4 feet apart. Raspberries and Blackberries, 3 to 4 feet by 5

to 7 feet apart.

Strawberries for field culture, 1 to 11/2 by 3 to 31/2 feet apart. Strawberries for garden culture, 1 to 2 feet apart.

DECIDUOUS TREES

2.	LCIDCO	I KEES		
ACER Dasycarpum Price	Price		Price	Price
(See Planting Guide Page 10) each 34 to 1" caliper 6 to 8\$1.75	per 10 \$15.00	(Planting Guide Page 11)	each	per 10 \$35.00
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	22.50	2 to 3'	5.00	45.00
$1\frac{1}{4}$ to $1\frac{1}{2}$ caliber 10 to 12^{2} 3.50	$\frac{30.00}{40.00}$	JUGLANS Nigra (Pltg. Guide Page 11)		
ACER Ginnala (Pltg. Guide Pages 10 & 19)	40.00	4 to 6'	3.00	27.50
2 to 3' high	9.50	LARIX Europaea	4.00	35.00
4 to 5' high 3.00	$\begin{array}{c} 17.50 \\ 25.00 \end{array}$	4 to 6'	5.00	45.00
5 to 6' high 4.00	35.00	LARIX Laricina (Pltg. Guide Page 11)	- 00	45.00
ACER Negundo (Pltg. Guide Page 10) 3/4 to 1" 6 to 8'	17.50	4 to 6' LIRIODENDRON Tulipifera	5.00	45.00
1 to 11/4" 6 to 10' 2.50	22.50	(Planting Guide Pages 11 and 13)		
1½ to 1½" 10 to 12" 3.50	30.00	6 to 8'	3.25	$27.50 \\ 35.00$
ACER Platanoides (Pltg. Guide Pg. 10) 6 to 8'	37.50	10 to 12'	5.00	45.00
6 to 8' 4.00 8 to 10' 5.00 10 to 12' 7.00	45.00			for sizes
10 to 12'	65.00	(Planting Guide Page 11) PLATANUS Occidentalis	and	prices
8 to 10'	45.00	(Planting Guide Page 11)		
ACER Rubrum (Pltg. Guide Page 10)	45.00	6 to 8'	3.25	27.50 35.00
6 to 8'	$\frac{45.00}{65.00}$	1½ to 2" 10 to 12'	5.00	45.00
ACER Saccharum (Pltg. Guide Page 11)		PLATANUS Orientalis (Pltg. Guide Pg. 11)		
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	45.00	8 to 10'	5.00	35.00 45.00
SCHWEDLER MAPLE	65.00	POPULUS Angulata (Pltg. Guide Page 11)	0.00	40.00
(Planting Guide Page 11)		6 to 8'	1.50	13.50
6 to 8'	45.00	8 to 10'	3.00	$17.50 \\ 25.00$
WIER MAPLE (Pltg. Guide Page 11) 3/4 to 1" 6 to 8'	27.50	POPULUS Bolleana (Pltg. Guide Page 11)		
34 to 1" 6 to 8'	35.00	6 to 8'	2.50	$\frac{22.50}{32.50}$
	45.00	6 to 8'	5.00	45.00
AILANTHUS Glandulosa (Pltg. G. Pg. 11) 8 to 10'	30.00	LOMBARDY POPLAR (Pltg. Guide Pg. 12)		
AESCULUS Glabra (Pltg. Guide Pg. 11 & 13)		8 to 10'	$\frac{2.50}{3.50}$	$\frac{22.50}{32.50}$
4 to 6'	$45.00 \\ 65.00$	2 to 2½" 12 to 14'	5.00	45.00
BETULA Alba (Pltg. Guide Page 11)	00.00	POPULUS Simoni (Pltg. Guide Page 12)	0.00	15.50
6 to 8' 4.00	35.00	6 to 8' 8 to 10'	$\frac{2.00}{2.50}$	$17.50 \\ 22.50$
8 to 10' 5.00	45.00	PTELEA Trifoliata (Pltg. Guide Page 12)		
CUTLEAF WEEPING BIRCH (Pltg. Guide Pages 11 & 14)		6 to 8'	3.00	$27.50 \\ 35.00$
4 to 6'	45.00	QUERCUS Alba (Pltg. Guide Page 12)	4.00	55.00
BETULA Papyrifera (Pltg. Guide Page 11)	65.00	5 to 6'	4.00	37.50
8 to 10' 5.00	45.00	6 to 8'		45.00
CARAGANA Arborescens See Flowering	Shrubs	QUERCUS Palustris (Pltg. Guide Page 12)	4.00	37.50
(Pltg. Guide Page 11) for price CATALPA Bungeii. (Pltg. Guide Page 11)	es	5 to 6'	5.00	45.00
2 yr. heads 4 to 6' strong\$4.00	\$35.00	QUERCUS Rubra (Pltg. Guide Page 12)	6.00	55.00
2 yr. heads 6 to 8' strong	$\frac{40.00}{30.00}$	5 to 6'	4.00	37.50
1 yr. heads 4 to 6' strong	35.00		5.00	45.00
CATALPA Speciosa		SALIX Babylonica (Planting Guide Pages 12 & 14)		
(Planting Guide Pages 11 & 13) 6 to 8'	20.00	6 to 8'	3.00	27.50
8 to 10'	25.00	SALIX Discolor (Pltg. Guide Page 12)	4.00	35.00
CELTIS Occidentalis (Pltg. Guide Page 11)	95.00	4 to 6'	3.00	27.50
6 to 8'	$\frac{25.00}{35.00}$	6 to 8'	4.00	35.00
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	45.00	SALIX Pentandra (Pltg. Guide Page 12)	9.00	17 50
FAGUS Americana (Pltg. Guide Page 11) 4 to 6'	45.00	6 to 8' 8 to 10'	3.00	$17.50 \\ 27.50$
FAGUS Sylvatica (Pltg. Guide Page 11)	40.00	SALIX Vitellina (Pltg. Guide Page 12)		
4 to 6' 5.00	45.00	6 to 8'	2.00	17.50
FRAXINUS Americana		8 to 10'	3.00	27.50
(Planting Guide Page 11)	25.00	WEEPING GOLDEN WILLOW (Planting Guide Page 12)		
6 to 8'	35.00	4 to 6'	2.50	22.50
1½ to 2" 10 to 12' 5.00	45.00		3.00	25.00
FRAXINUS Lanceolata		SASSAFRAS Varifolium (Planting Guide Page 12)		
(Planting Guide Page 11) 6 to 8'	25.00	(Planting Guide Page 12) 4 to 6'	4.00	37.50
6 to 8'	35.00	6 to 8'	5.00	45.00
	45.00	SORBUS Americana (Pltg. Guide Page 12)	9 00	07.50
GINGKO Biloba (Pltg. Guide Page 11) 4 to 6'	27.50	4 to 6'	4.00	$27.50 \\ 37.50$
4 to 6'	45.00	8 to 10'	5.00	45.00
		· ·		

$\underset{(Continued)}{\textbf{DECIDUOUS}} \ \textbf{TREES}$

	(Conti	nued)	
SORBUS Aucuparia	Price Price	ULMUS Campestris Pric	e Price
(Planting Guide Page 12)	each per 10 \$3.00 \$27.50	(Planting Guide Page 12) eacl 8 to 10' \$4.00 10 to 12' 5.00	h per 10
4 to 6'	4.00 37.50	10 to 12'	0 \$37.50 0 45.00
8 to 10'	5.00 45.00	CORKBARK ELM (Pltg. Guide Page 12)	
SORBUS Quercifolia (Pltg. Guide 4 to 6'	Page 12)	8 to 10'	0 37.50
IILMUS Americana (Pltg. Guide 1	Page 12)	ULMUS Glabra (Pltg. Guide Page 12)	0 45.00
34 to 1" 6 to 8'	2.50 22.50 3.00 27.50	8 to 10'	0 37.50
1 to 1½" 8 to 10' 1¼ to 1½" 10 to 12' 1½ to 2" 12 to 15'	4.00 35.00	8 to 10'	0 45.00
1½ to 2" 12 to 15' CAMPERDOWN ELM (Pltg. Guide	5.00 45.00	ULMUS Moline (Pltg. Guide Page 12)	0 05 50
2 yr. heads 6 to 8'	7.00 60.00	6 to 8' 4.0	0 37.50
2 yr. heads 6 to 8'	5.00 45.00		
	Dr. overpres	ra (Tanana	
	FLOWERIN	IG TREES	
	Price Price each per 10	Pric eac	
ACER Pseudoplatanus	See Deciduous Trees	LIRIODENDRON Tulipifera	n per 10
(Pltg. Guide Pages 10 & 12)	for sizes and prices	(Pltg. Guide Pages 11 & 13) See Decid	uous Trees
PURPLE SYCAMORE MAPLE		MALUS Arnold Crab	and prices
(Planting Guide Page 12) 6 to 7'	\$7.00	(Planting Guide Page 13)	
AESCULUS Glabra	See Deciduous Trees	2 to 3' \$3.0 3 to 4' 4.0	0 \$27.50
(Pltg. Guide Pages 11 &13)	for sizes and prices		0 35.00
AMELANCHIER Canadensis	See Flowering Shrubs	MALUS Baccata . Jacki (Planting Guide Page 13)	
(Pltg. Guide Pages 13 & 19)	for sizes and prices	(Planting Guide Page 13) 2 to 3'	0 27.50
AMYGDALUS Dbl. Whiteflowering (Planting Guide Pgs. 13 & 24)	See Flowering Shrubs		00 40.00
(Timoning during Tigor 19 to 21)	for sizes and prices	BETCHEL CRAB (Pltg. Guide Page 13)	0 22 50
AMYGDALUS Rubra	See Flowering Shrubs	2 to 3'	27.50
(Pltg. Guide Pages 13 & 24)	for sizes and prices	Carmine CRAB (Pltg. Guide Page 13) 2 to 3'	0 27.50
CARAGANA Arborescens (Pltg. Guide Pages 13 & 20)	See Flowering Shrubs for sizes and prices	Parkman CRAB (Pltg. Guide Page 13)	0 21.50
CATALPA Speciosa	See Deciduous Trees	2 to 3'	0 27.50
(Pltg. Guide Pages 11 & 13)	for sizes and prices	3 to 4' 4.0	35.00
CERCIS Canandensis (Pltg. Guide	Page 13)	MALUS Sargenti (Pltg. Guide Page 13)	27.50
3 to 4'	3.00 27.50 4.00 35.00	2 to 3'	00 35.00
CORNUS Florida	See Flowering Shrubs	MALUS Scheideckeri (Pltg. Guide Page 13)	
(Pltg Guide Pages 13 & 20)	for sizes and prices	2 to 3'	27.50
REDFLOWERING Dogwood	See Flowering Shrubs for sizes and prices		00 40.00
(Pltg. Guide Pages 13 & 20) CRATAEGUS Coccinea	for sizes and prices	MORUS Alba (Pltg. Guide Page 13) 4 to 6'	00 27.50
(Planting Guide Page 13)		4 to 6'	35.00
2 to 3'	3.00 27.50	MORUS Tatarica (Pltg. Guide Page 14)	10 70
	4.00 35.00	6 to 8'	
CRATAEGUS Cordata (Planting Guide Page 13)		PRUNUS Pennsylvanica See Flower (Pltg. Guide Pages 14 & 24) for sizes a	and prices
2 to 3'	3.00 27.50		ing Shrubs
	4.00 35.00	(Pltg. Guide Pages 14 & 24) for sizes	and prices
CRATAEGUS Crusgalli (Planting Guide Page 13)		PRUNUS Serrulata (Pltg. Guide Page 14)	00 35.00
(Planting Guide Page 13) 2 to 3'	3.00 27.50	2 to 3'	0 30.00
		2 to 3'	00 35.00
PAUL'S DOUBLE SCARLET HA (Planting Guide Page 13)	WIHUKN	DDIINIIG M 11 1	
2 to 3'	3.00 27.50	(Pltg. Guide Pages 14 & 24) See Flower	and prices
3 to 4'	4.00 35.00	ROBINIA Pseudoacacia (Planting Guide Page 14)	
ELEAGNUS Angustifolia (Pltg. Guide Pages 13 & 21)	See Flowering Shrubs	6 to 8' 2.5	50 22.50
GLEDITSIA Triacanthos		TILIA Americana (Pltg Guide Page 14)	
(Planting Guide Page 13) 3 to 4'	9.00 15.50	6 to 8'	$\begin{array}{ccc} 50 & 32.50 \\ 00 & 37.50 \end{array}$
4 to 6'	2.00 17.50 3.00 25.00	10 to 12'	00 45.00
LABURNUM Vulgare	2 23.00	PYRAMIDAL EUROPEAN LINDEN	
(Planting Guide Page 13) 4 to 6'	5.00	(Planting Guide Page 14) 8 to 10'	00 45.00
	WEEPIN	G TREES	
	Each Per 10	Eac	ch Per 10
BETULA	See Deciduous Trees	SALIX Kilmarnock Willow	
(Pltg. Guide Pages 11 & 14) MORUS Weeping Mulberry	for sizes and prices	(Planting Guide Page 14) 4 to 6'\$4.0	00 \$37.50
(Planting Guide Page 14)		4 to 6'	00 47.50
2 yr. heads 5 to 7' sten 1 yr. heads 5 to 7' sten	1\$5.00 \$47.50 14.00 \$7.50	SORBUS Weeping Mountain Ash (Planting Guide Page 14)	
SALIX Babylonica	See Deciduous Trees	2 yr. heads 5 to 7' stems 5.0	00 47.50
(Pltg. Guide Pages 12 & 14)	for sizes and prices		

EVERGREENS

All Evergreens dug with a ball of earth and burlapped to insure successful transplanting.

(Planting Guide Page 15)	each	(Planting Guide Page 15)	rice
12 to 15"	99.50	(Planting Guide Page 15) ea 1½ to 2′	ach
18 to 24"	3.00	2 to 216'	3.00 4.00
2 to 2½'	4.00	2½ to 3/2	5.00
2½ to 3′	5.00	PICEA Engelmanni (Pltg. Guido Pago 16)	
3 to 4	6.00	11½ to 2' 6 2 to 2½' 7 2½ to 3' 10	6.00
ABIES Concolor (Pltg. Guide Page 15)		2 to 2½'	$\frac{5.00}{7.00}$
18 to 24"	5.00	2½ to 3′	0.00
2 to 2½'	6.00	DICEA Encolor (Diter Code Decolor 10)	
ABIES Nordmanniana (Pltg. Guide Page 15)		18 to 24"	3 00
18 to 24" 2 to 2½'	5.00	2 to 2½'	4.00
2 to 2½′	6.00	2½ to 3′	4.50
EUONYMUS Radicans (Pltg. Guide Page 15)		3 to 3½'	5.00
2 yr. No. 1See	Vines	3½ to 4/2	5.50
JUNIPERUS Cannart Redcedar 10r	prices	4 to 5'	6.00
(Planting Guide Page 15)		5 to 6'	8.00
18 to 24"	3.50	Koster Blue Spruce No trees to o	
HINIPERIIS Chinomaia (Dita Cuida Dana 15)	0.00	(Planting Guide Page 16) this year	
JUNIPERUS Chinensis (Pltg. Guide Page 15) 12 to 18" 18 to 24"	0.50	PICEA Pungens (Pltg. Guide Page 16)	
18 to 94"	$\frac{3.50}{4.50}$	18 to 94"	7.00
HIMDEDIA C	4.50	2 to 21/4'	0.00
JUNIPERUS Communis Hibernica		2 to 2½'	2.00
(Planting Guide Page 15)	4.00	3 to 3½'	5.00
9 to 9'	4.00	PINUS Cembra (Pltg. Guide Page 16)	
18 to 24" 2 to 3' 3 to 4'	5.50	15 to 18" broad	5 00
HINDEDIIG C	1.50	15 to 18" broad	6.00
JUNIPERUS Communis Succinca		2 to 3' broad	8.00
(Planting Guide Page 15) 12 to 15"	3.50	PINUS Montana (Pltg. Guide Page 16)	
12 to 18	3.50	15 to 18" broad	4.50
70 00 24	4.50		6.00
Golden Juniper (Pltg. Guide Page 15) 12 to 18" broad		DINIIC M 4 M 1 (D) C 11 D 10	3.00
12 to 18" broad	5.00	PINUS Montana Mughus (Pltg. Guide Page 16)	
18 to 24" broad	6.00	12 to 15" broad	4.00
JUNIPERUS Japonica (Pltg. Guide Page 15)		15 to 18" broad	5.00
15 to 18"	3.50		8.00
18 to 24"	4.50	PINUS Nigra (Pltg. Guide Page 16)	
Pfitzer Juniper (Pltg. Guide Page 15)			$\frac{2.50}{1.00}$
18 to 24"	8.00	2 10 2/2	$\frac{4.00}{5.00}$
2 to 3'	12.00	27/2 to 8	5.00
Prostrate Juniper (Pltg. Guide Page 15)		PINUS Ponderosa (Pltg. Guide Page 16)	
15 to 18"	6.00		3.00
18 to 24"	7.50	2 to 2½'	4.00
JUNIPERUS Sabina (Pltg. Gu'de Page 15) 12 to 15"			5.00
12 to 15"	3.50	PINUS Resinosa (Pltg. Guide Page 16)	
15 to 18"	5.00	1½ to 2′	3,00
18 to 24"	6.00	1½ to 2′	4.00
Schott Redcedar (Pltg. Guide Page 15) 18 to 24"		2½ to 3	5.00
18 to 24"	5.00	PINUS Strobus (Pltg. Guide Page 16)	
2 to 2½' tall	6.00	18 to 24"	3.00
2½ to 3′	10.00	2 to 2½'	5.50
HINIPERIIS Sconularum (Pltg. Cuido Pago 15)		2 to 2½'	6.00
15 to 18" tall	4.00	3 to 3½'	7.00
18 to 24" tall	5.00	3½ to 4½	8.00
2 to 2½' tall	6.00	4 to 4½'	0.00
15 to 18" tall	6.50	PINUS Sylvestris (Pltg. Guide Page 16)	
Silver Redcedar (Pltg. Guide Page 15)		18 to 24"	3.00
15 to 18"	4.00	9 to 91//	5 50
15 to 18" 18 to 24"	5.00	2½ to 3 ⁷² 3 to 3½	6.00
2 to 3'	7.50	3 to 3½'	7.00
JUNIPERUS Virginiana (Pltg. Guide Page 15)		3½ to 4′	8.00
18 to 24"	3.50	4 to 5' 10	0.00
2 to 2½'	5.00	PSEUDOTSUGA Douglasi	
2½ to 3′	6.00	(Planting Guide Page 17)	
3 to 3½'	7.00	2 to 21/5'	4.00
3½ to 4′	8.00	2½ to 3/2	5.00
Waukegan Juniper (Pltg. Guide Page 15)		2½ to 3/2 3 to 3½ (3½ to 4′ (4 to 4½' (6.00
12 to 15" broad	3.50	3½ to 4′	7.00
15 to 18" broad	5.00	4 to 4½'	8.00
18 to 24" broad	6.00		
PACHYSANDRA Terminalis		PSEUDOTSUGA Douglasi Glauca (Planting Guide Page 17) None to o this yea	
(Planting Guide Page 15)			.1
2 yr. clumps	.50	RETINOSPORA Golden Swara	
PICEA Alcockiana (Pltg. Guide Page 15)		(Planting Guide Page 17)	
15 to 18"	4.00		5.00
15 to 18"	6.00	15 to 18"	7.50
Rine Colorado Spruce (Pita Guide Page 15)		RETINOSPORA Goldenplume	
1½ to 2'	7.00	(Planting Guide Page 17)	
1½ to 2' 2 to 2½' 2½ to 3'	9.00	12 to 15"	5.00
2½ to 3'	12.00	15 to 18"	7.50
		A	

EVERGREENS

(Continued)

RETINOSPORA Moss	Price	Hovey Arborvitae	Price
(Planting Guide Page 17)	each	(Planting Guide Page 18)	each
12 to 15"		18 to 24"	
15 to 18"	7.50	2 to 2½'	
RETINOSPORA Plume (Pltg. Guide Page 17)			
15 to 18"	. 7.00	Thuja Occidentalis (Pltg. Guide Page 18)	2.50
18 to 24"		2 to 2½'	3.50
RETINOSPORA Sawara (Pltg. Guide Page 17)		$2\frac{1}{2}$ to $3^{\frac{1}{2}}$	4.00
1½ to 2′	. 6.00	3 to 3½'	4.50
ž to 2½'	. 7.00	3½ to 4'	6.00
RETINOSPORA Thread (Pltg. Guide Page 17)		4 to 5'	8.00
1½ to 2'		Thuia Orientalis (Pltg. Guide Page 18)	
2 to 2½'	. 10.00	1½ to 2′	4.00
TAXUS Canadensis None t		2 to 21/3'	5.50
(Planting Guide Page 17) this	year	2½ to 3′	
TAXUS Cuspidata None t	o offer	3 to 3½'	8.00
(Planting Guide Page 17) this	year	Tom Thumb Arborvitae (Pltg. Guide Page 18)	
DWARF JAPANESE YEW None to	o offer	15 to 18" broad	3.50
(Planting Guide Page 17) this	year	18 to 24" broad	
Thuja American Globe Arborvitae		2 to 3' broad	6.00
(Planting Guide Page 17)		Ware Arborvitae (Pltg. Guide Page 18)	
12 to 15" broad		1½ to 2'	3.00
15 to 18" broad		2 to 2½'	
18 to 24" broad	6.00	2½ to 3′	6.00
American Pyramidal Arborvitae		Woodward Arborvitae (Pltg. Guide Page 18)	
(Planting Guide Page 17)	. 4.00	10 to 12" broad	4.00
1½ to 2'		12 to 15" broad	5.00
2½ to 3/2			
George Peabody Arborvitae	0.00	Tsuga Canadensis (Pltg. Guide Page 18) 15 to 18"	3.00
Planting Guide Page 18)		18 to 24"	4.00
15 to 18"	3.50	2 to 2½'	5.00
18 to 24"		2½ to 3′2	

FLOWERING SHRUBS

	FLC) WERIN	G SHRUBS
ACANTHOPANAX Pentaphyllum Price (Planting Guide Page 19) each 2 to 3′	per 10 \$ 9.50 11.00	Price per 100 \$ 85.00 95.00	CARAGANA Arborescens Price (Pltg. Guide Pages 13 & 19) Price each per 10 per 100 Price per 10 per 100 2 to 3' \$.75 \$ 7.00 \$ 65.00 \$ 65.00 3 to 4' 1.00 9.50 85.00
(Pltg. Guide Pages 10 & 19) for AMELANCHIER Canadensis (Pltg. Guide Pages 13 & 19) 2 to 3'	prices a	us Trees nd sizes	CARYOPTERIS Incana (Planting Guide Page 20) 18 to 24"
3 to 4'	9.50	85.00	(Planting Guide Page 20) 2 to 3'
3 to 4'	9.50	100.00 85.00	(Planting Guide Page 20) 2 to 3'
3 to 4'	12.00 11.50	100.00 95.00	18 to 24"
BENZOIN Aestivale (Planting Guide Page 19) 2 to 3'	9.50	85.00	2 to 3' 1.00 9.50 85.00 3 to 4' 1.25 12.00 100.00 CORNUS Alba
BERBERIS Thunbergii (Planting Guide Page 19) .50 12 to 18"	4.00 5.00 9.50	30.00 40.00 85.00	(Planting Guide Page 20) 2 to 3'
BERBERIS Box Barberry (Planting Guide Page 19) 6 to 8"	4.00	36.00	2 to 3'
8 to 12"	$\frac{4.50}{5.50}$	40.00 48.00	(Planting Guide Page 20) 2 to 3'
2 to 3'	9.50	85.00	Coral Dogwood (Planting Guide Page 20)
2 to 3'	9.50	85.00	CORNUS Florida (Pltg. Guide Pages 13 & 20) 2 to 3'
18 to 24"	$9.50 \\ 12.00$	$\begin{array}{c} 85.00 \\ 100.00 \end{array}$	3 to 4'

Goldentwig Dogwood Price (Planting Guide Page 20) each 2 to 3' \$.90 3 to 4' 1.00	Price per 10	Price per 100	EUONYMUS Alatus (Planting Guide Page 21) eac 2 to 3'	e Price h per 10	Price per 100
CORNUS Kousa	\$ 8.50 9.50	\$ 75.00 90.00	EUONYMUS Americanus	50 \$13.50 00 17.50	\$125.00 150.00
(Planting Guide Page 20) 18 to 24"	$9.50 \\ 11.50$	90.00 100.00	(Planting Guide Page 21) 2 to 3'	50 13.50 00 17.50	$^{125.00}_{150.00}$
CORNUS Mascula (Planting Guide Page 20) 18 to 24"	11.50	100.00	EUONYMUS Europaeus (Planting Guide Page 21) 18 to 24"	25 11.00	95.00
2 to 3'	13.50	125.00	2 to 3'		125.00
2 to 3'	$9.50 \\ 11.00$	85.00 95.00	FORSYTHIA Intermedia (Planting Guide Page 22)		95.00
(Pltg. Guide Pages 13 & 20) 18 to 24"	$18.00 \\ 22.50$	$^{175.00}_{200.00}$	2 to 3'	75 7.00 00 9.50	65.00 85.00
CORNUS Sanguinea (Planting Guide Page 20) 2 to 3'	7.00 9.50	65.00 85.00	(Planting Guide Page 22) 2 to 3'	75 7.00 00 9.50	$65.00 \\ 85.00$
Silverblotch Dogwood (Planting Guide Page 20) 2 to 3'			FORSYTHIA Suspensa Fortunei (Planting Guide Page 22) 2 to 3'	75 7.00	65.00
Spaeth Dogwood (Planting Guide Page 20)	11.50	95.00	FORSYTHIA Viridissima (Planting Guide Page 22)		85.00
18 to 24"	$\frac{11.00}{13.50}$	$95.00 \\ 125.00$	2 to 3'	75 7.00 00 9.50	$65.00 \\ 85.00$
(Planting Guide Page 20) 2 to 3'	$\frac{7.00}{9.50}$	$65.00 \\ 85.00$	(Planting Guide Page 22) 18 to 24"	9.50	90.00
CORYLUS Americana (Planting Guide Page 21) 2 to 3'	9.50	85.00	(Planting Guide Page 22) HIBISCUS Alba (Planting Guide Page 22)		
COTONEASTER Acutifolia (Planting Guide Page 21) 18 to 24"	9.50	85.00	2 to 3'		$85.00 \\ 95.00$
2 to 3'	11.50	100.00	(Planting Guide Page 22) 2 to 3'	00 9.00 50 13.50	$85.00 \\ 95.00$
18 to 24"	$9.50 \\ 11.00$	$90.00 \\ 100.00$	HIBISCUS Boule de Feu (Planting Guide Page 22) 2 to 3'	00 9.00	85.00
DEUTZIA Carmine (Planting Guide Page 21) 15 to 18"	9.50	85.00	Pink Double Flowering Althea		95.00
DEUTZIA Lemoine (Planting Guide Page 21)	11.00	100.00	2 to 3'	00 9.00 50 13.50	$85.00 \\ 95.00$
18 to 24"	$9.50 \\ 11.50$	85.00 95.00	(Planting Guide Page 23) 2 to 3'	00 9.00 50 13.50	$85.00 \\ 95.00$
DEUTZIA Pride of Rochester (Planting Guide Page 21) 2 to 3'	7.00 9.50	65.00 85.00	HIBISCUS Rosa Sinensis (Planting Guide Page 23) 2 to 3'	00 9.00	
DEUTZIA Scabra Crenata			HIBISCUS Rubrum (Planting Guide Page 23)		
2 to 3'	7.00 9.50	65.00 85.00	2 to 3'	00 9.00 50 13.50	
(Planting Guide Page 21) 2 to 3' 1.00 3 to 4' 1.25	$9.50 \\ 11.00$	$90.00 \\ 100.00$	(Planting Guide Page 23) 2 to 3'	00 9.00 50 13.50	
DEUTZIA Gracilis (Planting Guide Page 21) 12 to 15"	9.50	85.00	HIBISCUS Syriacus (Tree Form) (Planting Guide Page 23) 3 to 4'	50 13.50	
15 to 18" 1.25 ELAEAGNUS Angustifolia	11.00	100.00	4 to 5'	.00 15.00	125.00
(Pltg. Guide Pages 13 & 21) 2 to 3'	$9.50 \\ 11.00$	$\begin{smallmatrix} 90.00\\100.00\end{smallmatrix}$	2 to 3'	.25 11.00	100.00
ELAEAGNUS Argentea (Planting Guide Page 21) 18 to 24"	9.50	85.00	Grandiflora (Tree Form) (Planting Guide Page 23) 2 to 3'	.00 18.00 .25 20.00	
z to 3' 1.25	11.00	100.00	5 1		

			(
HYDRANGEA Peegee	Price	Price	Price	White Tartarian Honeysuckle	Price	Price	Price
(Planting Guide Page 23)	each	per 10	per 100	White Tartarian Honeysuckle (Planting Guide Page 24) 2 to 3' 3 to 4'	each	per 10	per 100
18 to 24"	1.00	12.00	\$ 85.00 100.00	2 to 3	1.00	\$ 7.00	\$ 65.00
	1.20	12.00	100.00		1.00	9.00	85.00
HYDRANGEA Snowhill				LONICERA Xylosteum			
(Planting Guide Page 23)	1.00	9.50	85.00	(Planting Guide Page 24)	75	7.00	65.00
18 to 24" 2 to 3'	1.20	12.00	100.00	2 to 3'	1.00	12.00	85.00
HYPERICUM Densiflorum				PHILADELPHUS Coronarius	1.00	12.00	00.00
(Planting Guide Page 22)				(Planting Guide Page 24)			
18 to 24"	1.00	9.50	85.00	2 to 3'	.75	7.00	65.00
2 to 3'	1.25	12.00	110.00	2 to 3'	1.00	9.00	85.00
ILEX Verticillata				Golden Mockorange			
(Planting Guide Page 23)				(Planting Guide Page 24)			
2 to 3'	1.25	12.00	100.00	12 to 18"	1.00 .	9.50	85.00
KERRIA Double				12 to 18"	1.25	12.00	100.00
(Planting Guide Page 23)				PHILADELPHUS Gordonianus			
18 to 24"	1.25	12.00	100.00	(Planting Guide Page 24)			
KERRIA Japonica				2 to 3'	.75	7.00	65.00
(Planting Guide Page 23)					1.00	9.50	85.00
2 to 3'	1.50	12.50	100.00	PHILADELPHUS Grandiflorus			
KERRIA Silver				(Planting Guide Page 24)		= 00	0= 00
(Planting Guide Page 23)			40000	2 to 3'	1.00	7.00	65.00
18 to 24"	1.25	12.00	100.00		1.00	9.50	85.00
LESPEDEZA Bicolor				Lemoine Mockorange			
(Planting Guide Page 23)			00.00	(Planting Guide Page 24)	1.00	9.50	85.00
18 to 24"	1.00	9.50	90.00	2 to 3'	1.00	11.50	100.00
LIGUSTRUM Amurense				Snowbank Mockorange	1.20	11.00	100.00
(Planting Guide Page 23)	= 0	4 50	40.00	(Planting Guide Page 24)			
2 to 3'	.50	$\frac{4.50}{6.50}$	$\frac{40.00}{60.00}$	2 to 3'	1.00	9.50	90.00
	. 10	0.50	00.00	2 to 3'	1.25	11.50	100.00
LIGUSTRUM Ibolium				PHOTINIA Villosa			
(Planting Guide Page 24) 2 to 3'	75	6.50	60.00	(Planting Guide Page 24)			
	.10	0.50	00.00	(Planting Guide Page 24) 2 to 3'	1.25	12.00	110.00
LIGUSTRUM Ibota				PHYSOCARPUS			
(Planting Guide Page 24) 18 to 24"	25	3.00	28.00	Goldenleaf Ninebark			
2 to 3'	45	4.00	35.00	(Planting Guide Page 24) 2 to 3'			
LIGUSTRUM Lodense	. 10	1.00	00.00	2 to 3'	.75	7.00	65.00
(Planting Cuido Page 24)				3 to 4'	1.00	9.50	85.00
6 to 12"	.35	3.00	28.00	PRUNUS Americana			
12 to 15"	.55	5.00	44.00	(Planting Guide Page 24)			
LIGUSTRUM Ovalifolium				3 to 4'	1.50	13.50	115.00
(Planting Guide Page 24)				Double Pinkflowering Almond			
2 to 3'	.20	1.80	15.00	(Planting Guide Page 24)			405.00
3 to 4'	.35	3.00	28.00	2 to 3'	2.00	17.50	125.00
LIGUSTRUM Regel				Double Whiteflowering Almond			
(Planting Guide Page 24)				(Planting Guide Page 24)	0.00	17.50	125.00
18 to 24"	.50	4.50	40.00	2 to 3'	2.00	17.50	125.00
	.75	6.50	60.00	PRUNUS Pennsylvanica			
LIGUSTRUM Sinense				(Pltg. Guide Pages 14 & 24)	1.50	13.50	115.00
(Planting Guide Page 24)		6.50	CO 00	2 to 3'	2.00	17.50	150.00
2 to 3'	.10	0.50	60.00	Purpleleaf Plum			
LIGUSTRUM Vulgare				(Pltg. Guide Pages 14 & 24)			
(Planting Guide Page 24) 2 to 3'	50	4.50	40.00	2 to 3'	1.50	13.00	120.00
3 to 4'	.75	6.50	60.00	2 to 3'	1.75	16.00	140.00
LONICERA Fragrantissima				PRUNUS Triloba			
(Planting Guide Page 24)				(Pltg. Guide Pages 14 & 24)			
(Planting Guide Page 24) 18 to 24"	1.00	9.50	85.00	2 to 3'	1.25	11.50	110.00
LONICERA Maacki					1.75	16.00	140.00
(Planting Guide Page 24)				PRUNUS Virginiana			
(Planting Guide Page 24)	1.25	11.50	110.00	(Planting Guide Page 24)	1.05	11 50	110.00
LONICERA Morrowi				2 to 3'	1.25	$11.50 \\ 16.00$	$110.00 \\ 140.00$
(Planting Guide Page 24)		= 00	05.00		1.75	16.00	140.00
2 to 3'	7.00	$\frac{7.00}{9.00}$	65.00	RHAMNUS Cathartica			
8 to 4	1.00	9.00	85.00	(Planting Guide Page 24) 2 to 3'	1.00	9.50	85.00
(Planting Guide Page 24)				3 to 4'		12.00	95.00
2 to 3'	.75	7.00	65.00	RHAMNUS Frangula			
2 to 3'	1.00	9.00	85.00	(Planting Guide Page 24)			
Rosy Tartarian Honeysuckle				2 to 3'	1.00	9.50	85.00
(Planting Guide Page 24)		F 00	05.00	2 to 3'	1.25	12.00	95.00
2 to 3'	.75	7.00	65.00	RHODOTYPOS Kerrioides			
LONICERA Ruprechtiana	1.00	9.00	85.00	(Planting Guide Page 24)			
(Planting Guide Page 24)				18 to 24"	1.25	11.50	100.00
2 to 3'	1.00	9.00	85.00		1.50	13.50	125.00
White Belle Honeysuckle				RHUS Canadensis			
(Planting Guide Page 24)		= 00		(Planting Guide Page 25)	1.00	0.50	0= 00
2 to 3'	.75	7.00	65.00	2 to 3'	1.00	9.50	$85.00 \\ 115.00$
5 to 4	1.00	9.00	85.00	δ το 4	1.20	12.00	119.00

			(00110	I .			
(Planting Guide Page 25) 18 to 24"	each .\$1.00	Price per 10 \$ 9.50	Price per 100 \$ 85.00	Red Rosa Rugosa (Planting Guide Page 25) 2 yr. 2 to 3'	Price each \$1.25	Price per 10 \$11.50	Price per 100 \$ 95.00
2 to 3'		11.50	100.00	ROSA Rugosa Sir. Thomas Lipton (Planting Guide Page 25) 2 yr. 18 to 24"		17.50	150.00
2 to 3'		13.50	125.00	White Rosa Rugosa (Planting Guide Page 26) 2 yr. 18 to 24"		13.50	125.00
2 to 3'		11.50	100.00	RUBUS Odoratus (Planting Guide Page 26) 2 to 3'			
(Planting Guide Page 25) 2 to 3' Purple Smoke Tree (Planting Guide Page 25)	. 1.00	9.50	85.00	SAMBUCUS Canadensis (Planting Guide Page 26)		11.50	95.00
2 to 3'	1.60	15.00	140.00	2 to 3'		9.50	85.00
2 to 3'	.75 1.00	$\frac{7.00}{9.50}$	$65.00 \\ 85.00$	Golden European Elder (Planting Guide Page 26)		9.50	85.00
(Planting Guide Page 25) 2 to 3'	1.00	9.50	85.00	2 to 3'	1.00	7.00 9.50	65.00 85.00
RIBES Aureum (Planting Guide Page 25) 2 to 3'	1.00	9.50	85.00	(Planting Guide Page 26) 2 to 3'	$\frac{1.00}{1.25}$	$9.50 \\ 11.50$	85.00 100.00
RIBES Sanguineum (Planting Guide Page 25)		10.00	95.00	Variegated Elder (Planting Guide Page 26) 2 to 3'	1.00	9.50	85.00
2 to 3'		11.50	95.00	SPIREA Anthony Waterer (Planting Guide Page 26)		9.50	85.00
ROSA Blanda (Planting Guide Page 25)	1.25	11.50	100.00	12 to 18"	1.25	11.50	95.00
2 yr. No. 1	1.25	11.50	95.00	2 to 3'	$\frac{.85}{1.00}$	$\frac{8.00}{9.50}$	$75.00 \\ 85.00$
(Planting Guide Page 25) 2 yr. No. 1	1.25	11.50	95.00	(Planting Guide Page 26) 12 to 18"	1.00 1.25	9.50 11.50	85.00 95.00
(Planting Guide Page 25) 2 yr. No. 1	.75	7.00	65.00	SPIREA Douglasi (Planting Guide Page 26)		9.50	85.00
ROSA Nitida (Planting Guide Page 25) 2 yr. No. 1	1.25	11.50	95.00	18 to 24"	1.25	11.00	95.00
ROSA Palustris (Planting Guide Page 25) 2 yr. No. 1	1.25	11.50	95.00	(Planting Guide Page 26) 12 to 18"	$\substack{1.00\\1.25}$	$\begin{array}{c} 9.50 \\ 11.00 \end{array}$	$85.00 \\ 95.00$
ROSA Rubiginosa (Planting Guide Page 25) 2 yr. No. 1		11.50	95.00	SPIREA Garland (Planting Guide Page 26) 2 to 3'	1.00	9.50	85.00
ROSA Setigera (Planting Guide Page 25)				SPIREA Japonica (Planting Guide Page 26) 2 to 3'	1.25	12.00	100.00
2 yr. No. 1	1.00	9.50	85.00	SPIREA Japonica Ovalifolia (Planting Guide Page 26)	1.00	9.50	85.00
(Planting Guide Page 25) 2 yr. 18 to 24"	2.00	17.50	150.00	12 to 18"		11.50	95.00
ROSA Rugosa Conrad F. Meyer (Planting Guide Page 25) 2 yr. 2 to 3'	2.00	17.50	150.00	(Planting Guide Page 27) 2 to 3'	1.25	11.50	95.00
ROSA Rugosa F. J. Grootendorst (Planting Guide Page 25) 2 yr. 18 to 24"	2.00	17.50	150.00	(Planting Guide Page 27) 12 to 18"	$1.00 \\ 1.25$	$9.50 \\ 11.50$	85.00 95.00
ROSA Rugosa Mme. Georges Bruan (Planting Guide Page 25) 2 yr. 18 to 24"	t	17.50	150,00	SPIREA Prunifolia (Planting Guide Page 27) 2 to 3'		12.00	110.00
ROSA Rugosa New Century (Planting Guide Page 25)				SPIREA Reevesiana (Planting Guide Page 27)			
2 yr. 18 to 24"		17.50	150.00	2 to 3' SPIREA Sorbifolia Sorbaria (Planting Guide Page 27)		9.50	85.00
2 yr. 18 to 24" Pink Rosa Rugosa (Planting Guide Page 25)	2.00	17.50	150.00	2 to 3'	1.00	9.50	85.00
2 yr. 2 to 3'	1.25	11.50	95.00	18 to 24"	1.00	9.00	85.00

SPIREA Thunbergii (Planting Guide Page 27) 18 to 24" 2 to 3'	Price each \$1.00	Price per 10 \$ 9.50	Price per 100 \$ 85.00	TAMARIX Gallica Indica (Planting Guide Page 28) 2 to 3'	Price each \$.75	per 10 \$ 7.00	Price per 100 \$ 65.00
SPIREA Van Houtte		12.00	100.00	VIBURNUM Acerifolium (Planting Guide Page 29)		8.50	75.00
2 to 3'	. 1.00 . 1.50	$4.50 \\ 9.50 \\ 12.50$	40.00 85.00 100.00	VIBURNUM Americanum (Planting Guide Page 29)		13.50	125.00
STEPHANANDRA Flexuosa (Planting Guide Page 27) 2 to 3' SYMPHORICARPOS Racemosus	. 1.00	9.50	85.00	2 to 3'	1.50	11.50 13.50	$95.00 \\ 125.00$
(Planting Guide Page 27) 18 to 24" 2 to 3'	75 . 1.00	$7.00 \\ 9.50$	65.00 85.00	18 to 24"	1.75 2.00	$16.00 \\ 19.00$	150.00 180.00
SYMPHORICARPOS Vulgaris (Planting Guide Page 27) 18 to 24"	75	7.00	65.00	(Planting Guide Page 29) 2 to 3' Common Snowball	1.25	11.50	110.00
2 to 3'	. 1.00	9.50	85.00	(Planting Guide Page 29) 2 to 3' 3 to 4'	1.50 1.75	$13.50 \\ 15.00$	$^{125.00}_{125.00}$
(Planting Guide Page 28) 2 to 3'	1.25	11.50	95.00	VIBURNUM Dentatum (Planting Guide Page 29) 2 to 3'	1.25	11.50	110.00
2 to 3'	1.25	11.50	95.00	VIBURNUM Dilatatum (Planting Guide Page 29) 2 to 3'		13.50 11.50	125.00 110.00
2 to 3'	75 1.00	$\frac{7.00}{9.50}$	65.00 85.00	Japanese Snowball (Planting Guide Page 29) 2 to 3'		15.00	125.00
(Planting Guide Page 28) 2 to 3'	1.00 1.25	$9.50 \\ 11.50$	85.00 95.00	VIBURNUM Lantana (Planting Guide Page 29) 2 to 3'		12.00	110.00
Persica (Persian Purple) (Planting Guide Page 28) 2 to 3'	1.25	11.50 13.50	95.00 125.00	VIBURNUM Lentago (Planting Guide Page 29)		13.50	125.00
Persian White (Planting Guide Page 28) 2 to 3'		13.50	125.00	2 to 3' VIBURNUM Molle (Planting Guide Page 29)		12.00	110.00
Persian Red (Planting Guide Page 28) 2 to 3'			125.00	18 to 24"		11.50	100.00
Japonica White (Planting Guide Page 28) 2 to 3'			85.00	VIBURNUM Opulus (Planting Guide Page 30)			100.00
Josikaea (Planting Guide Page 28)			95.00	2 to 3'	1.50	13.50	
2 to 3'	1.00 1.25	$9.50 \\ 11.50$	85.00 95.00	VIBURNUM Pubescens (Planting Guide Page 30)			
(Planting Guide Page 28) 2 to 3' French Grafted Lilacs in the following varieties:	1.25	11.50	95.00	VIBURNUM Sieboldi (Planting Guide Page 30)			
(Planting Guide Page 28) Alphonse LaVallee, Belle De Nanc Charles Joly, Charles X, Charle	cy,			VIBURNUM Tomentosum (Planting Guide Page 30)			
Sargent, Edouard Andre, Frau Bertha Dammann, Giraldi, Jeann D'Arc, Ludwig Spaeth, Mme. Ca mir Perier, Mme. Abel Chatena;	si-			VEIGELA Amabilis (Planting Guide Page 30) 2 to 3'			
Mme. Lemoine, Marc Micheli, Ma Legraye, President Grevy, Princ Alexandra.	rie			WEIGELA Desbois (Planting Guide Page 30)	1.00		85.00
All varieties noted above: 18 to 24" 2 to 3'	1.50	13.50 17.50		2 to 3'			
Also we have a few varieties in 4 to 5' plants	3.00	27.50	250.00	(Planting Guide Page 30) 2 to 3' WEIGELA Eva Rathke	1.25	5 11.50	95.00
(Planting Guide Page 28) 2 to 3'	7	5 7.00 0 8.50		(Planting Guide Page 30) 18 to 24" 2 to 3'	1.50 1.75	13.50 5 16.00	
TAMARIX Gallica (Planting Guide Page 28) 2 to 3' 3 to 4'	7	5 7.00		WEIGELA Floribunda (Planting Guide Page 30) 2 to 3'	1.50	0 13.50 5 16.00	
3 to 4'	9	0 8.50	75.00	3 to 4	1.10	10.00	230,00

(Continued)

		,	
WEIGELIA Henderson Price (Planting Guide Page 30) each 2 to 3'	per 10	Price per 100 \$ 95.00	WEIGELIA Stelzner Price Price (Planting Guide Page 30) each per 10 per 100 2 to 3'
WEIGELA Rosea			WEIGELA Van Houtte
(Planting Guide Page 30)			(Planting Guide Page 30)
2 to 3' 1.00	9.00	85.00	2 to 3' 1.00 9.50 85.00
3 to 4' 1.25	11.50	95.00	3 to 4' 1.25 11.50 95.00
WEIGELA Candida			ZANTHOXYLUM Americanum
(Planting Guide Page 30)			(Planting Guide Page 30)
2 to 3' 1.00	9.00	85.00	2 to 3'
3 to 4' 1.25	11.50	95.00	1

PONTIAC HEDGING

Althea, Deutzia, Lilacs, Rosa Rugosa, Spireas, Syringas, etc., are desirable for hedges. See Shrubs.

HONEY LOCUST 18 to 24"	100.00	Californ 12 18 2 Ibota	to to to to	18"	Per 100 \$10.00 12.00 15.00
BARBERRY Thunbergii 12 to 18"		12 18	to to AY to to	18"	$17.50 \\ 22.50 \\ 95.00 \\ 125.00$

PONTIAC FOREST TREE SEEDLINGS

Not less than 100 in an order. This is imperative. Show "Seedling" and size on order blank.

CATALPA, Speciosa	Price per 100 \$ 6.00	Price per 1000 \$ 40.00	MULBERRY Russian Price per 100 per 100 per 100 per 100 ser 100 per 100
ELM, American	7.59	50.00	NORWAY SPRUCE Seedlings 6" 10.00 75.00
18" 2' LOCUST, Black	$\frac{5.00}{7.59}$	$\frac{40.00}{50.00}$	POPLAR, Carolina 3'
18"	$\frac{3.00}{4.00}$	$\frac{25.00}{35.00}$	Suitable for growing for timber, fence posts, or re- forestation.
MAPLE (Silver or Soft) 18" 2'	5.00 7.50	40.00 50.00	For larger quantities, write for special prices.

VINES All 2 yr. No. 1 Field Grown

Price Price Price Price Price Price per 100 per 10 each per 10 per 100 each CLEMATIS Paniculata ACTINIDIA Polygana (Planting Guide Page 32) (Planting Guide Page 32) CLEMATIS Ramona (Planting Guide Page 32)\$1.00 \$ 9.50 \$ 85.00\$1.25 \$11.50 \$ 95.00 AKEBIA Quinata 2.00 17.50 150.00 1.00 85.00 (Planting Guide Page 32) 9.50 CLEMATIS Texensis (Planting Guide Page 33) AMPELOPSIS Quinquefolia 17.50 150.00 2.00 (Planting Guide Page 32) 1.00 9.50 85.00 EUONYMUS Radicans AMPELOPSIS 95.00 (Planting Guide Page 33) 1.25 11.50 Quinquefolia Engelmanni EUONYMUS Radicans Reticulatus (Planting Guide Page 32) 1.00 9.50 85.00 1.25 (Planting Guide Page 33) 11.50 95.00 AMPELOPSIS Tricuspidata LONICERA Periclymonum Beligice (Planting Guide Page 32) 1.50 13.50125.00 (Planting Guide Page 33) 1.50 13.50 125.00 ARISTOLCHIA Sipho (Planting Guide Page 32)

BIGNONIA Radicans Hall Japanese Honeysuckle 2.00 17.50 150.00 (Planting Guide Page 33) 1.00 9.00 85.00 1.25 11.50 95.00 Scarlet Trumpet Honeysuckle (Planting Guide Page 32) 1.25 11.5095.00 (Planting Guide Page 33) CELASTRUS Scandens Yellow Trumpet Honeysuckle (Planting Guide Page 32) 1.25 11.50 95.00 95.00..... 1.25 11.50 (Planting Guide Page 33) CLEMATIS Fairy Queen (Planting Guide Page 32) LYCIUM Chinese 2.00 17.50 150.00 85.00 1.00 9.50 (Planting Guide Page 33) CLEMATIS Henryi (Planting Guide Page 32) WISTERIA Frutescens (Planting Guide Page 33) 2.00 17.50 150.00 95.00 1.25 11.50 CLEMATIS Jackmani (Planting Guide Page 32) WISTERIA Sinensis
(Planting Guide Page 33)
WISTERIA White Chinese
(Planting Guide Page 33) 150.00 2.00 17.50 1.25 11.50 95.00 CLEMATIS Madame Edouard Andre (Planting Guide Page 32) 125.00 1.50 13.50 2.00 150.00 17.50

Roses

HVDDID TEA			Can Blanting Cuids Built Built Brian B
HYBRID TEA	Dlants		See Planting Guide Price Price Price Pages 36-37 each per 10 per 100
All 2 yr. No. 1 Field Grown		D .	Persian Yellow
See Planting Guide Price Pages 34—36 each	Price per 10	Price per 100	Prince Camille De Rohan 1.25 11.50 95.00
Betty\$1.50	\$13.50	\$125.00	Soliel D'Or 1.25 11.50 95.00 Tom Wood 1.25 11.50 95.00
Columbia 1.50	13.00	125.00	Tom Wood
Duchess of Wellington 1.50	13.50	125.00	BABY RAMBLERS—2 Yr., No. 1, Field Grown
Francis Scott Key 1.50	13.50	$125.00 \\ 125.00$	
General Macarthur	$13.50 \\ 13.50$	125.00 125.00	See Planting Guide Price Price Price Page 37 each per 10 per 100
Golden Emblem 2.00	17.50	150.00	Jeanne D'Arc\$2.00 \$15.00 \$135.00
Gruss An Teplitz 1.50	13.50	125.00	Jessie 2.00 15.00 135.00
Hadley 1.50	13.50	125.00	Joseph Guy
Indiana 1.50 Jonkheer J. L. Mock 1.50	13.50	$125.00 \\ 125.00$	Maman Levavasseur 2.00 15.00 135.00
Jubilee	$13.50 \\ 13.50$	125.00	CLIMBERS AND RAMBLERS
Kaiserin Auguste Victoria 1.50	13.50	125.00	2 Yr., No. 1, Field Grown
Killarney 1.50	13.50	125.00	See Planting Guide Price Price Price
Killarney Brilliant	13.50	125.00	Pages 37—38 each per 10 per 100 Aglaia
Ladr Alice Stepley 1.50	13.50	$125.00 \\ 125.00$	American Pillar
Lady Alice Stanley 1.50 Lady Hillingdon 1.50	$13.50 \\ 13.50$	125.00 125.00	Baltimore Belle
LaFrance 1.50	13.50	125.00	Bess Lovett 1.75 15.00 135.00
Laurent Carle 1.50	13.50	125.00	Climbing American Beauty 1.50 13.50 125.00
Los Angeles 1.75	15.00	135.00	Crimson Rambler 1.25 10.00 90.00 Dr. W. Van Fleet 1.50 13.50 125.00
Mme. Abel Chatenay 1.50	13.50 13.50	$125.00 \\ 125.00$	Dorothy Perkins
Mme. Butterfly 1.50 Mme. Caroline Testout 1.50	13.50 13.50	125.00	Empress of China
Mme. Edouard Herriot	13.50	125.00	Excelsa 1.25 10.00 90.00
Maman Cochet 1.50	13.50	125.00	Flower of Fairfield
Milady 1.50	13.50	125.00	Gardenia 1.50 13.50 125.00 Hiawatha 1.50 13.50 125.00
Miss Willmott	13.50	125.00	Hiawatha 1.50 13.50 125.00 Lady Gay 1.50 13.50 125.00
Mrs. Aaron Ward	$13.50 \\ 13.50$	$125.00 \\ 125.00$	Paul's Scarlet Climber
My Maryland	13.50	125.00	Silver Moon 1.50 13.50 125.00
Ophelia 1.50	13.50	125.00	Thalia 1.50 13.50 125.00
Radiance 1.50	13.50	125.00	Tausendschon
Red Radiance 1.50	13.50	$125.00 \\ 150.00$	White Dorothy
Souv. De Claudius Pernet 2.00 Sunburst 1.50	$17.50 \\ 13.50$	125.00	POLYANTHA—2 Yr., No. 1, Field Grown
White Killarney 1.50	13.50	125.00	
White Maman Cochet 1.50	13.50	125.00	See Planting Guide Price Price Price Price Page 38 each per 10 per 100
Winnie Davis 1.50	13.50	125.00	Clotilde Soupert\$2.00 \$15.00 \$135.00
HYBRID PERPETUAL			TREE
All 2 yr. No. 1 Field Grown	Plants		Tree Roses (Page 38)None to offer this year
See Planting Guide Price	Price	Price	MOSS-2 Yr., No. 1, Field Grown
Pages 36—37 each	per 10	per 100	See Planting Guide Price Price Price Pages 34-38
Alfred Colomb\$1.25	\$11.50	\$ 95.00	
Anna De Diesbach 1.25	11.50	95.00	Crested Moss\$1.25 \$11.50 \$95.00
Baron De Bonstetten 1.25	$11.50 \\ 11.50$	$95.00 \\ 95.00$	RUGOSA-2 Yr., No. 1, Field Grown
Captain Hayward 1.25 Clio 1.25	11.50 11.50	95.00	See Planting Guide Price Price Price
Coquette Des Alps 1.25	11.50	95.00	Page 38 each per 10 per 100 Red Rugosa\$1.25 \$11.50 \$ 95.00
Earl of Dufferin 1.25	11.50	95.00	Blanc Double De Coubert 2.00 17.50 150.00
Eugene Furst 1.25	11.50	95.00	F. J. Grootendorst 2.00 17.50 150.00
Frau Karl Druschki	$\frac{11.50}{11.50}$	$95.00 \\ 95.00$	Conrad Ferdinand Meyer 2.00 17.50 150.00
General Jacqueminot	11.50 11.50	95.00	Mme. Georges Bruant 2.00 17.50 150.00
Gloire Lyonnaise 1.25	11.50	95.00	New Century 2.00 17.50 150.00 Nova Zembla 2.00 17.50 150.00
Harrison Yellow 1.25	11.50	95.00	White Rugosa
Hugh Dickson 1.25	11.50	95.00	MISCELLANEOUS-2 Yr., No. 1, Field Grown
J. B. Clark	$11.50 \\ 11.50$	95.00 95.00	See Planting Guide Price Price Price
John Hopper 1.25 Magna Charta 1.25	11.50 11.50	95.00	Page 38 each per 10 per 100
Margaret Dickson 1.25	11.50	95.00	Hugonis Rose\$2.00 \$17.50 \$150.00
Marshall P. Wilder 1.25	11.50	95.00	Sweet Briar 1.25 11.50 95.00
Mrs. John Laing 1.25	11.50	95.00	Prairie Rose 1.00 9.50 85.00
, II.	DV U	EDD A CE	OUG DEDENNIALS

HARDY HERBACEOUS PERENNIALS

Strong Field Grown Plants

		Price	Price	See Planting Guide Pr	ice	Price	Price
Pages 4051	each	per 10	per 100	Pages 40—51 ea	ach	per 10	per 100
ACHILLEA Boule De Neige\$.60	\$ 5.50	\$ 50.00	AQUILEGIA Skinneri\$.60	\$ 5.50	\$ 50.00
Pink Yarrow		5.50	50.00	ASTER Alpinus	.60	5.50	50.00
ACHILLEA Ptarmica	.60	5.50	50.00	ASTER Novae-Angliae	.60	5.50	50.00
ALTHEA Rosea Hollyhock	.60	5.50	50.00	ASTER Ptarmicoides	.60	5.50	50.00
ALYSSUM Dwarf Goldentuft	.60	5.50	50.00	AUBRIETIA Deltoidea	.70	6.50	60.00
ANCHUSA Myosotidiflora	.60	5.50	50.00	AVENS Bulgarian	.60	5.50	50.00
ANCHUSA Opal Bugloss	.60	5.50	50.00	AVENS Double Crimson	.60	5.50	50.00
ANEMONE Japonica	.60	5.50	50.00	BAPTISIA Australis	.60	5.50	50.00
ANEMONE Queen Charlotte	.60	5.50	50.00	BOCCONIA Cordata	.60	5.50	50.00
Whirlwind ANEMONE	.60	5.50	50.00	BOLTONIA Asteriodes	.60	5.50	50.00
ANTHEMIS Tinctoria	.60	5.50	50.00	BUDDLEIA Juno Butterflybush 1	.00	9.50	85.00
AQUILEGIA Canadensis	.60	5.50	50.00	CAMPANULA Carpatica	.60	5.50	50.00

HARDY HERBACEOUS PERENNIALS

See Planting Guide Pri	ao 10	niac	Dwine	See Planting Cuide Price	Dwine	Duine
Pages 40—51 ea		rice er 10	Price per 100	See Planting Guide Price Pages 40-51 each	Price per 10	Price per 100
Cup-and-saucer Bellflower\$	60 \$	5.50	\$ 50.00	LILIUM Auratum\$.80	\$ 7.50	\$ 70.00
CAMPANULA Mirabilis	60	5.50	50.00	LILIUM Candidum	7.50	70.00
CAMPANULA Pyramidalis	60	5.50	50.00	LILIUM Longiflorum	7.50	70.00
	60 70	5.50	50.00 60.00	LILIUM Royal	$\frac{7.50}{7.50}$	$70.00 \\ 70.00$
CERASTIUM Tomentosum	60	$6.50 \\ 5.50$	50.00	LILIUM Tigrinum	7.50	70.00
CHELONE Lyoni		5.50	50.00	LIMONIUM Latifolium	5.50	50.00
CHRYSANTHEMUM		5.50	50.00	LINUM Perenne	5.50	50.00
		5.50	50.00	LUPINUS	5.50	50.00
	60 60	5.50	50.00	LYTHRUM Rose Loosestrife	5.50	$50.00 \\ 50.00$
	60 60	$5.50 \\ 5.50$	$50.00 \\ 50.00$	LYCHNIS Chalcedonica	5.50	50.00
	60	5.50	50.00	Golden Zebra Grass	5.50	50.00
Maximum	60	5.50	50.00	Maiden Grass	5.50	50.00
	60	5.50	50.00	Striped Eulalia	5.50	50.00
		5.50	50.00	MONARDA Didyma	$\frac{5.50}{5.50}$	$50.00 \\ 50.00$
Victory		$5.50 \\ 5.50$	$50.00 \\ 50.00$	NEPETA Mussini	7.50	70.00
COREOPSIS Lanceolata		5.50	50.00	OENOTHERA Missouriensis70	6.50	60.00
DICENTRA Formosa		8.00	75.00	PEONIES-3 to 5 eye field grown		
DICENTRA Spectabilis		8.00	75.00	Albiflora 1.00	9.00	$85.00 \\ 85.00$
	60 60	5.50	$50.00 \\ 50.00$	Boule De Neige	$9.00 \\ 11.50$	100.00
	60	$5.50 \\ 5.50$	50.00	Charlmagne 1.50	13.50	115.00
	60	5.50	50.00	Felix Crousse 1.50	13.50	115.00
DEL. Chinese Grandifl'm Azureum .	60	5.50	50.00	Festiva 1.25	11.50	100.00
DEL. Chinese Grandiflorum	00	0	F0.00	Festiva Maxima	11.50	$100.00 \\ 115.00$
	60 60	5.50	50.00	Francois Ortegat	$13.50 \\ 13.50$	115.00 115.00
DELPHINIUM FORMOSUM	00	5.50	50.00	Mme Crousse 1.50	13.50	115.00
Grandiflorum Chinense	60	5.50	50.00	Mme. Jules Calot 1.50	13.50	115.00
DELPHINIUM Hybridum	60	5.50	50.00	Mons Jules Elie 1.75	15.00	130.00
King of Delphiniums	60	5.50	50.00	Ne Plus Ultra 1.50	$13.50 \\ 13.50$	$115.00 \\ 115.00$
	75 co	7.00	$65.00 \\ 50.00$	Officinalis	13.50	115.00
	60 60	$5.50 \\ 5.50$	50.00	Suffruticosa	13.50	115.00
77.13.7	60	5.50	50.00	PAPAVER Alpinum	5.50	50.00
DIANTHUS Newport	60	5.50	50.00	PAPAVER Bracteatum	5.50	50.00
DIANTHUS Perpetual	60	5.50	50.00	PAPAVER Nudicaule	$\frac{5.50}{5.50}$	$50.00 \\ 50.00$
	60	5.50	50.00	PENTSTEMON Torrey Pentstemon .60	5.50	50.00
DIANTHUS BARBATUS P. Bty DIANTHUS BARBATUS	60	5.50	50.00	PHLOX	0.00	00.00
	60	5.50	50.00	Athis	7.00	60.00
DIANTHUS BARBATUS				Bridesmaid	7.00	60.00
	60	5.50	50.00	Coquelicot	7.00	60.00
	60	5.50	50.00	Elizabeth Campbell	7.00	60.00 60.00
	60 60	$5.50 \\ 5.50$	$50.00 \\ 50.00$	Lassburg	$7.00 \\ 7.00$	60.00
	60	5.50	50.00	Mme. Prosper Langier	7.00	60.00
GAILLARDIA Aristata	60	5.50	50.00	Miss Lingard	7.00	60.00
	60	5.50	50.00	Mrs. Jenkins	7.00	60.00
	60 60	$5.50 \\ 5.50$	$50.00 \\ 50.00$	Rheinlander	$7.00 \\ 7.00$	60.00 60.00
HELIANTHUS Atrorubens	60	5.50	50.00	Riverton Jewell	7.00	60.00
HELIANTHUS Maximilian	60 -	5.50	50.00	Rosenberg	7.00	60.00
HELIOPSIS Lemon	60	5.50	50.00	Siebold	7.00	60.00
Pitcher HELIOPSIS	60	5.50	50.00	Sir Edwin Landseer	$7.00 \\ 7.00$	$60.00 \\ 60.00$
	60 60	$5.50 \\ 5.50$	50.00 50.00	R. P. Struthers	$7.00 \\ 7.00$	60.00
HEMEROCALLIS Middendorffi	60	5.50	50.00	White Moss	7.00	60.00
HEPATICA Triloba	60	5.50	50.00	PHYSOSTEGIA Virginiana60	5.50	50.00
	60	5.50	50.00	PLATYCODON Grandiflorum60	5.50	50.00
	60 60	$5.50 \\ 5.50$	50.00 50.00	White Balloonflower	5.50	50.00
HOSTA Plantaginea	60	5.50	50.00	PLUMBAGO Ceratostigma Plumbaginoides	5.50	50.00
	75	7.00	65.00	POLYGONUM Compactum	5.50	50.00
	60	5.50	50.00	POLYGONUM Multiflorum60	5.50	50.00
	60	5.50	50.00	PRIMULA Japonica	5.50	50.00
Oriental and Siberian Iris	60	5.50	50.00	RUDBECKIA Hirta	$\frac{5.50}{5.50}$	50.00 50.00
Alcazar		5.50	50.00	SALVIA Azurea Grandiflora60	5.50	50.00
Candelabre	.60	5.50	50.00	SALVIA Pratensis	5.50	50.00
	60	5.50	50.00	SAXIFRAGA Aizoon	5.50	50.00
	60	5.50	50.00 50.00	SAXIFRAGA Cordifolia	$5.50 \\ 5.50$	50.00 50.00
	60 60	$5.50 \\ 5.50$	50.00	SEDUM Purple, Showy Stonecrop .60	5.50	50.00
	60	5.50	50.00	SEDUM Sieboldi	5.50	50.00
Siberica Alba	60	5.50	50.00	SEDUM Spectabile	5.50	50.00
	60	5.50	50.00	SEMPERVIVUM Arachnoideum60	5.50	50.00
	60 75	$\frac{5.50}{7.00}$	$\frac{50.00}{65.00}$	SILENE Alpestris	5.50 5.50	50.00 50.00
	60	5.50	50.00	White STOKESIA	5.50	50.00
	60	5.50	50.00	THALICTRUM Aquilegifolium60	5.50	50.00
White Perennial Pea	60	5.50	50.00	TRILLIUM Grandiflorum	5.50	50.00
	60 .60	$5.50 \\ 5.50$	50.00 50.00	TRITONIA Orange	$\frac{7.00}{5.50}$	60.00 50.00
DITTING Startosa	00	0.00	50.00	10 NICA SAMITAGA	5.00	50.00

HARDY HERBACE	ous Perennials	
(Continued)	See Planting Guide Price Price	Price
See Planting Guide Price Price Price Pages 40—51 Price each per 10 per 100		per 100 \$ 50.00
VERONICA Spicata\$.70 \$ 7.00 \$ 60.00	VIOLA Cornuta Lutea	50.00
VERONICA Teucrium Prostrata70 7.00 60.00 VINCA White Common Periwinkle .60 5.50 50.00	YUCCA Adam's Needle	50.00 50.00
	c Bulbs	-
For Spring Planting Only	Price	Price
Price Price each per doz.	DAHLIA, Red\$.50	er doz. \$ 5.00
CALADIUM\$.50 \$ 5.00	DAHLIA, White	5.00
CANNA, Shenandoah, Red leaf with pink flower	DAHLIA, Yellow	$\frac{5.00}{1.75}$
CANNA, King Humbert, purple leaf with	Price	Price
red flower	CROCUS For Fall Planting Only per doz. 1.50	per 100 \$ 5.00
with yellow flower	HYACINTHS 5.00	35.00
red flower	JONQUILS	35.00 35.00
DAHLIA, Pink	TULIPS 1.50	10.00
FRUIT DE	PARTMENT	
See Planting Guide Price Price Price	See Planting Guide Price Price	Price
Pages 56—64 each per 10 per 100 PONTIAC STANDARD APPLES	Pages 56-64 each per 10 All other varieties of Peaches	per 100
Pontiac Special Apples—Prem. Red	x Trees 4 to 5'\$1.00 \$ 9.50	\$ 85.00
Pontiac Special Apples—Prem. Red x Trees 5 to 7'	x Trees 4 to 5'	65.00
All other varieties of Apples	x Trees 4 to 5' 2.50 22.50	200.00
x Trees 5 to 7	WALNUTS—Black Walnut 4 to 6' 3.00 27.50	250.00
Crab Apples—All varieties	Japanese Walnut	
x Trees 5 to 7'	3 to 4'	300.00
PONTIAC STANDARD PEARS	x Trees 4 to 5' 2.50 22.50	200.00
Pontiac Special Pear, Oakland x Trees 5 to 7' 3.00 27.50 250.00	MULBERRY Downing and New American	
xx Trees 4 to 5' 2.50 22.50 200.00	4 to 6' 3.00 27.50	225.00
All other varieties of Std. Pears x Trees 5 to 7' 2.00 17.50 150.00	Russian 6 to 8' 1.50 13.50	125.00
xx Trees 4 to 5' 1.50 13.50 125.00	GRAPES, Concord	
PONTIAC DWARF PEARS Same varieties as Std. Pears	2 yr. No. 1	20.00 15.00
x Trees 3 to 4' 1.50 13.50 120.00	Niagara	
xx Trees 2 to 3' 1.25 10.00 85.00 PONTIAC PLUMS	2 yr. No. 1	30.00 20.00
Japanese Plums, all varieties x Trees 4 to 6'	All other varieties listed 2 yr. No. 1	30.00
x Trees 4 to 6'	2 yr. No. 1	20.00
European Plums, all varieties	GOOSEBERRIES—all varieties 2 vr. No. 1 plants	40.00
xx Trees 4 to 5'	CURRANTS—all varieties listed	
Pontiac Special Plum Chief Pontiac	Strong Plants	35.00
x Trees 5 to 6' 3.00 27.50 250.00	Eaton's Peach Flavored and	
xx Trees 4 to 5'	Victoria Strong 2 yr. No. 1 plants25 2.25	20.00
Hanska, Sapa, Opata, Waneta	BLACKBERRIES Price Price	Price
x Trees 4 to 6'	Pontiac Special, Mercereau per 12 per 25 Strong Plants 2.50 4.00	per 100 15.00
PONTIAC CHERRIES	All other varieties listed	
Sour Type Cherries, all varieties x Trees 4 to 5' 2.00 17 50 150.00	Strong plants 2.00 3.50 DEWBERRY, Lucretia	10.00
xx Trees 3 to 4' 1.50 13.50 125.00	Strong Plants 2.50 4.00	15.00
Sweet Cherries, all varieties x Trees 5 to 6'	RASPBERRIES, Pontiac Specials Crimson Beauty, Erskine Park	
xx Trees 4 to 5'	Strong Plants 2.50 4.00	15.00
Pontiac Special Cherry, LaDetroit x Trees 4 to 6'	All other varieties listed Strong Plants	10.00
xx Trees 3 to 4' 2.50 22.50 200.00	ASPARAGUS—All varieties listed	
PONTIAC PEACHES Pontiac Special Varieties—Smith's	(Planting Guide Page 64) 2 yr. No. 1	5.0
Seedl's, Pontiac, Mooreh'se Wonder		
x Trees 4 to 5'		
STRAWBER For Spring Delivery Only.	RY PLANTS Sell no less than 100 plants.	
Per 100 Per 1000	Per 25 Per 100 Pe	er 100
Brandywine \$3.00 \$20.00 Bubach \$3.00 \$20.00	EVERBEARING VARIETIES Progressive \$5.00	\$ 25.0
Senator Dunlap 3.00 20.00	Superb 2.50 5.00	25.0
William Belt	order blanks and we will ship direct to custom	ier. h
Duing and Strawberry orders to be taken on separate	order planks and we will ship direct to custon	,

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Bulbs and Strawberry orders to be taken on separate Parcel Post or Express.

TO SALESMEN

Instruction and Information

Carefully study the Instructions and Information contained herein. You will find all useful every day. Sell only varieties listed.

Sell only to responsible people. Don't sell to Indians, Negroes or irresponsible Whites. If sales are made to this class, in the accounting the salesman will be held responsible for the amount of the bill if not collected.

We grow stock particularly suited for planting above "Mason and Dixon" line, north, east and west.

Purchasers obtain full value for their money buying Pontiac Quality nursery products. The courage to ask a price shows salesmanship. When the salesman is given a new fruit, or some other nursery product, for introduction, on which there is practically no competition and immediately starts to cut the price given by his house he shows weak salesmanship.

Prospective orders of school, college, cemetery or park boards, or other large corporations or individuals, to be submitted to our office with a complete list of the stock required or a sketch of the grounds for a landscape drawing, or estimate. Figures will be made as low as possible consistent with quality, grades and quantities used.

The salesman is instructed to always explain to his customer, after the order is signed, that he, the customer, is to go or send for the stock of his order to the place of distribution on the first day of delivery, and that the company will not be responsible for any loss or damage to stock due to failure or delay of customer to call or send for it on the day appointed for delivery.

The salesman must also inform the customer that the stock will be delivered with the understanding cash is to be paid on delivery, and failure to do this will be a breech of contract and contrary to company's instructions.

Do not grant customer time or payment by note

without first consulting the company. If the salesman promises time or note payment we will hold him for the full amount of the order on settlement. We will furnish first-class stock and our prices are for Cash On Delivery. If stock is sold for less than list or other prices provided by us, our share of the difference to be charged to the salesman.

No order accepted without signature of buyer.

We pay the freight on agents' orders.

We box and pack free agents' orders.

We guarantee safe arrival. Orders lost or spoiled in transit we will refill free.

Entomologist's Certificate on each shipment.

We use the utmost care to avoid mistakes and our trees may be depended on to be true to label. Should any prove untrue, through error or otherwise, we will replace free of charge, but are liable further. Our just and liberal dealing is our strongest guarantee.

We make special prices on large orders.

We grow only the best known and standard varieties, including valuable novelties of our own, of recent introduction and real merit, thoroughly tested, cultivated, selected and improved until they have reached the highest mark of perfection. We are not competing with growers of cheap stock, having a small acreage and of very little responsibility.

SPECIAL SERVICE. We invite the correspondence of our salesmen or customers for information on subjects relating to the selection, planting and culture of all kinds of nursery products. This "Special Service" is free.

No order is legal that does not correspond with duplicate. No change in the verbiage of the order is allowed. We will carry out the provisions of the printed order, but will not be responsible for any verbal agreement between the salesman and customer

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